



IPM Saves \$2 Million in IT Costs for a Major Public University

How Intelligent Protection Management Maximized One University's IT Investment

With over 150 years of history and more than 80,000 students enrolled annually across physical and online campuses, one of the country's largest public universities faces enormous IT demands. Managing thousands of devices, licenses, and server environments makes procurement both complex and costly.

For over a decade, Intelligent Protection Management has helped streamline the process, reducing software spend by 25%, cutting cycle times by 40%, and ensuring compliance across a vast and dynamic ecosystem.



Maximized IT Savings

Drawing on over 30 years of procurement expertise and deep public-sector authorization, IPM equipped the university with high-quality technology on an accelerated timeline. By leveraging strategic vendor relationships, particularly with Dell, IPM secured discounted pricing that aligned with the university's budget requirements without compromising on performance or compliance.



Optimized and Comprehensive IT Procurement

IPM's role extended well beyond transactional procurement. The team took ownership of renewal planning, compliance tracking, and full life cycle management—relieving the university's internal IT staff of time-consuming, detail-heavy responsibilities and enabling them to focus on higher-priority initiatives.

Throughout the 10-year partnership, IPM has delivered measurable impact:

Saved thousands of staff hours by offloading hardware procurement, license renewals, updates, maintenance coordination, and compliance tracking.

Reduced IT procurement costs by over \$2 million through strategic vendor partnerships and utilization of state and federal purchasing contracts.

IPM Has Scalable Procurement Solutions

Give IPM a call today to discuss how IT procurement solutions can help unify your university, agency, or enterprise business while keeping you on budget.