



Think Virtual. Think Professional. Think IPM.

IT Recruiter – Full-time and Contract, NYC

IPM is a New York City based IT consulting firm specialized in the design and integration of virtualization solutions across the enterprise. We are recognized as the go-to partner for virtualization of IT infrastructure (network, server and storage platforms), business applications and desktop systems by prominent technology vendors and globally recognized professional service firms alike. IPM has served clients across NY, NJ, CT and FL for over 25 years and is a Citrix Platinum, Microsoft Gold, EMC Velocity, VMware Premier and AppSense partner.

The IPM Staffing Solutions team offers an additional layer of services to our clients by assisting with human capital demands. Our first-hand experience with clients' businesses and environments, coupled with our strategic industry-wide relationships, make IPM uniquely positioned to identify and deliver quality candidates through our IT Staffing team.

We are seeking a seasoned IT recruiter, with experience sourcing IT infrastructure resources, to join our growing Staffing team. A strong work ethic, positive attitude, and professional demeanor are required.

Responsibilities Include:

- Source candidates for contract and full-time positions.
- Fill open requisitions in a timely manner
- Responsible for updating and maintaining profiles within applicant tracking system (ATS)
- Foster applicant relationships & develop a pipeline for future positions
- Utilize innovative recruiting methods including: social media, networking events, building partnerships, ATS, etc.
- Develop client relationships and manage the recruitment/placement process.

Minimum Requirements:

- **IT RECRUITING EXPERIENCE IS A MUST**
- A proactive, results-driven approach with excellent communication skills
- Ability to grasp new technologies; Knowledge of IT infrastructure technologies and talking points.
- Strong attention to detail, ability to multi-task, and excellent follow through skills.

Compensation: \$45-\$75k dependent upon experience, plus commissions and benefits.

Send CV/Resume to: careers@ipm.com

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